

At Home Leisure - Mail Order Buyers

Listing of mail order buyers who spend their leisure time at home. 30% BROKER COMMISSION!

			A division of Borelli Direct Marketing Inc.		
SEGMENTS			- ID NUMBERS		
	Total Universe / Universe Rate	\$70.00/M	Manager ID NextMark ID	221559	
	30 Day Hotline	+ \$15.00/M	mIn ID	347532	
4,528,946	3 Month Hotline	+ \$10.00/M	SRDS ID	889093-000	
7,972,180	6 Month Hotline	+ \$5.00/M	MEDIA TYPE		
998,460	Book Reading	+ \$15.00/M	Consumer 🛛 🕿 🛛		
3,291,988	DVD/Video	+ \$15.00/M	SOURCE Compiled lists, Lifestyle questionnaire GEOGRAPHY		
253,134	Cable TV Viewing	+ \$15.00/M			
5,371,464	Crafts	+ \$15.00/M			
7,766,688	Cooking	+ \$15.00/M	USA		
6,599,181	Gardening	+ \$15.00/M	OPT-IN		
8,167,739	Home Decor	+ \$15.00/M	MAINTENANCE		
8,927,477	Personal Computer	+ \$15.00/M	Market Entry New to Manager		
468,665	Video Game Players	+ \$15.00/M	Counts Through 01/01/20		
4,923,871	Knitting	+ \$15.00/M	DATA CARD MAINTENANCE		
5,994,782	Sewing	+ \$15.00/M	Last Update 01/ Next Update 01/	11/30/2007 01/08/2018	
356,446	Board Games/Puzzles	+ \$15.00/M		01/31/2018	
785,629	Wine	+ \$15.00/M		QUARTERLY	
11,341,092	Home Workshop	+ \$15.00/M			
2,121,704	Religious Reading	+ \$15.00/M			
748,109	Collect Stamps	+ \$15.00/M			
1,628,027	Collect Coins	+ \$15.00/M			
1,626,612	Collect Antiques	+ \$15.00/M			
333,092	Collect Arts	+ \$15.00/M			
438,113	Computer Games	+ \$15.00/M			
1,109,379	Spectator TV Sports	+ \$15.00/M			
1,944,779	Cat Owner	+ \$15.00/M			
2,751,847	Dog Owner	+ \$15.00/M			
3,082,363	Music	+ \$15.00/M			
4,376,637	Home Improvement	+ \$15.00/M			

Datamatrix

Lists

DESCRIPTION

This group of mail order buyers, with median age of 55 and average income of \$75,000, is willing to spend their discretionary funds to improve their home and the time spent there. Often curled up with a good book, sipping a glass of fine wine or enjoying a new movie, this group is content spending their free time in the comfort of their own home. This puts their home life at a high priority when it comes to allocating their money, giving them no problem spending generously on home improvements and the hobbies that fill their time. Since the list is 100% mail order buyers, catalogs and other at-home methods of purchasing are the first place they turn to fill these spending needs. Sourced from surveys, questionaires and product registrations, this list provides the perfect gateway to this unique market. These consumers enjoy reading, sewing, knitting, gardening, watching movies, playing

video games, home decorating, working or browsing the internet on their computer, and anything else that can be enjoyed without leaving home. Additionally, since their home is their pride and joy, they have no problem spending money to maintain the upkeep of their house and ensuring that they are the envy of their friends when it comes to home decor. This makes them a perfect market for home improvement, home appliances and electronics, landscaping, art dealers and interior decorators, as well as home insurance offers.

	AVERAGE INCOME	
\$10.00/M	Value	\$75,000.00
		2 000
		3,000
	Minimum Price	\$250.00
	COMMISSIONS	
		200/
		30%
	Agency	15%
	NET NAME ADDANCEMENTS	
		85%
		25,000
	Run Charges	
\$15.00/M		
	Exchange is not allowed	
	REUSE	
	Reuse is allowed	
		0
		-
	CANCELLATION	
50%	Charges	
		\$3.00/M
	Charges	\$3.00/M
	ADDRESSING	
		#E0.00/E
		\$50.00/F
	FIP	\$75.00/F
	SPECIAL INSTRUCTIONS	
	\$10.00/M \$5.00/M \$7.00/M \$15.00/M \$15.00/M \$15.00/M \$15.00/M \$15.00/M \$10.00/M \$10.00/M \$15.00/M \$15.00/M \$15.00/M \$15.00/M \$15.00/M	\$10.00/M \$5.00/MValue\$5.00/M \$15.00/MMINIMUM ORDER Minimum Quantity Minimum Price\$15.00/M \$5.00/MCOMMISSIONS Broker Agency \$7.00/M\$15.00/M \$15.00/MBroker Agency \$7.00/M\$15.00/M \$15.00/MNET NAME ARRANGEMENTS Net Name is allowed Floor Minimum Quantity Run Charges\$10.00/M \$15.00/MNET NAME ARRANGEMENTS Net Name is allowed Floor Minimum Quantity Run Charges\$10.00/M \$15.00/MEXCHANGES Exchange is not allowed\$15.00/M \$15.00/M \$15.00/MEXCHANGES Exchange is not allowed\$20% \$0% \$0%CANCELLATION Charges\$0% \$0% \$0%CANCELLATION Charges\$0% \$0% \$0%CANCELLATION Charges\$100Bay Standard Bay Standard\$20% \$0% \$0%CANCELLATION Charges\$20% \$0% \$0%CANCELLATION Charges\$20%

Contact Name	Role	Email	Phone	Fax
★ Joe Borelli Datamatrix Lists	Dir of List Mgmt	sales@datamatrixlists.com	(732) 940-1500	

★ = Primary contact